

DETAILED SCORING FACTORS – RENEWAL PROJECTS

Factor	How Evaluated	Maximum Points	Points Breakdown
A. Grant Administration		15	
1. Timely APR Submission	Facilitator will review APR submission	5	<p>On time submission = 5 points Within 30 days of due date = 3 points More than 30 days late = 0 points</p> <p><i>Up to 2 points back with reasonable explanation for delay.</i></p>
2 Regular ELOCCs Draw Downs	Facilitator will review ELOCCS draws	5	<p>Draws completed at least once every quarter = 5 points Draws completed at least 4 times in the grant year, but not every quarter = 3 points Draws completed fewer than 3 times in the grant year = 0 points</p> <p><i>Up to 2 points back with reasonable explanation for draw schedule</i></p>
3. Expenditure of Grant Funds	Facilitator will review APR expenditure data	5	<p>Grant 95-100% expended = 5 points Grant 85-95% expended = 3 points Grant 0-85% expended = 0 points</p> <p><i>Up to 2 points back with reasonable explanation for unexpended funds</i></p>

B. HUD and Local Policy Priorities		45	
1. Housing First	<p><u>Part A: Checklists:</u> Applicants must confirm whether they align to the HUD definition of Housing First by completing checklists about moving people quickly into housing, enrolling participants with barriers to housing, and preventing program termination.</p> <p><u>Part B: Narrative:</u> The SRT will score applicant narrative describing the organization's commitment to and implementation of Housing First principles.</p>	10	<p><u>Part A:</u> First 4 boxes checked = 2 points Any boxes not checked or "None of the Above" checked = 0 points</p> <p><u>Part B:</u> Strong response = 7 to 8 points Average response = 4 to 6 points Weak response = 3 points or less</p>
2. Racial Equity	SRT will score applicant narrative describing current and/or planned efforts to identify and remove barriers to access or ongoing participation faced by persons of different races and ethnicities.	10	<p>Strong response = 8 to 10 points Average response = 5 to 7 points Weak response = 4 points or less</p>
3. Engaging People with Lived Experience	SRT will score applicant narrative describing efforts to meaningfully involve people with lived experience with homelessness in organizational decision-making and in the design, implementation and evaluation of programs.	8	<p>Strong response = 6 to 8 points Average response = 4 to 5 points Weak response = 3 points or less</p>
4. Person Centered and Trauma Informed Care	SRT will score applicant narrative describing how the applicant uses utilize evidence-based practices to provide services that are trauma-informed and person-centered.	6	<p>Strong response = 5 to 6 points Average response = 3 to 4 points Weak response = 2 points or less</p>

5. Participation in Regional Efforts	SRT will score applicant narrative about regional efforts they have participated in during the past year.	6	Active participation in 3 groups = 6 points Active participation in 2 groups = 4 points Active participation in 1 group = 2 points
6. Cultural Responsiveness to LGBTQ+ Clients	SRT will score applicant narrative describing efforts to ensure privacy, respect, safety, and access regardless of gender identity or sexual orientation, and a description of partnerships with organizations with expertise in serving LGBTQ+ populations.	5	Strong response = 4 to 5 points Average response = 3 points Weak response = 2 points or less
C. Project Performance		40	
1. Obtain or Maintains Permanent housing	Facilitator has pre-scored applications using CY23 APR data.	13	<u>PSH:</u> <ul style="list-style-type: none"> 90% = 13 points 70% to 89% = 8 Points Below 70% = 0 Points <u>TH, RRH, Joint TH/RRH:</u> <ul style="list-style-type: none"> 75% = 13 points 60% to 74% = 8 Points Below 60% = 0 Points
2. Maintains or Increases Income	Facilitator has pre-scored applications using CY23 APR data.	7	<u>PSH:</u> <ul style="list-style-type: none"> 40% or above = 7 points 25% to 39% = 4 points Less than 25% = 0 Points <u>TH, RRH, TH/RRH:</u> <ul style="list-style-type: none"> 60% or above = 7 points 45% to 59% = 4 points Less than 45% = 0 Points <u>Youth TH, RRH, TH/RRH:</u> <ul style="list-style-type: none"> 50% or above = 7 points

			<ul style="list-style-type: none"> • 35% to 49% = 4 points • Less than 35% = 0 Points
3. Has Connection to Non-Cash Mainstream Benefits	Facilitator has pre-scored applications using CY23 APR data.	3	<u>PSH, TH, RRH, TH/RRH:</u> <ul style="list-style-type: none"> • 80% or above = 3 points • 65 to 79% = 2 points • Less than 65% = 0 points <u>Youth TH, RRH, TH/RRH:</u> <ul style="list-style-type: none"> • 60% or above = 3 points • 45% to 59% = 2 points • Less than 45% = 0 points
4. Has Health Insurance	Facilitator has pre-scored applications using CY23 APR data.	3	<ul style="list-style-type: none"> • 90% = 3 points • 80% to 89% = 2 points • Below 80% = 0 points
5. Exits from Project Back to Homelessness	Facilitator has pre-scored applications using CY23 APR data.	8	<u>PSH:</u> <ul style="list-style-type: none"> • 15% or below = 8 points • 16% to 25% = 5 points • More than 25% = 0 points <u>TH, RRH, TH/RRH:</u> <ul style="list-style-type: none"> • 10% or below = 8 points • 11% to 20% = 5 points • More than 20% = 0 points
6. HMIS Data Quality	Facilitator has pre-scored applications using CY23 APR data.	3	<ul style="list-style-type: none"> • 3% or less = 3 points • 4% to 7% = 2 points • More than 8% = 0 points
7. Occupancy or Utilization	Facilitator has pre-scored applications using Housing Census Report (HMIS Report #108).	3	<ul style="list-style-type: none"> • 90% or above = 3 points • 80% - 90% = 2 points • Below 80% = 0 points
TOTAL POINTS		100	

1. Voluntary Reallocation	Projects that voluntarily reallocate a portion of their grant will receive bonus points.	5	Reallocation of 15% or more of grant = 5 points Reallocation of 11 to 14% of grant = 4 points Reallocation of 10% or less of grant = 3 points
D. Bonus Points		5	

DETAILED SCORING FACTORS – NEW PROJECTS

Factor	How Evaluated	Maximum Points	Points Breakdown
A. Applicant Capacity		16	
1. Experience Serving Target Population	SRT will score applicant narrative describing the organization's experience working with the proposed target population for the proposed project, including any relevant expertise with the specific subpopulation to be served.	4	Strong response = 4 points Average response = 2 to 3 points Weak response = 1 point or less
2. Experience Operating a Comparable Program	SRT will score applicant narrative describing agency (and subrecipient if applicable) experience with comparable projects, including experience with program operations and service delivery.	4	Strong response = 4 points Average response = 2 to 3 points Weak response = 1 point or less
3. Experience Managing Federal Or Other Complex Funding	SRT will score applicant narrative describing the agency's experience leveraging and managing Federal funding or other sources.	4	Strong response = 4 points Average response = 2 to 3 points Weak response = 1 point or less
4. Financial Management Capacity	The SRT will score applicant narrative describing the organization's (and subrecipient(s) if applicable) financial management structure. Score will also factor in financial audit, with a clean audit (and/or fully-resolved findings) part of a high score.	4	Strong response = 4 points Average response = 2 to 3 points Weak response = 1 point or less

B. HUD and Local Policy Priorities		39	
1. Housing First	<p><u>Part A: Checklist:</u> Applicants must confirm whether they align to the HUD definition of Housing First by completing checklists about moving people quickly into housing, enrolling participants with barriers to housing, and preventing program termination.</p> <p><u>Part B: Narrative:</u> The SRT will score applicant narrative describing the organization's commitment to and implementation of Housing First principles.</p>	10	<p><u>Part A:</u> First 4 boxes checked = 2 points Any boxes not checked or "None of the Above" checked = 0 points</p> <p><u>Part B:</u> Strong response = 7 to 8 points Average response = 4 to 6 points Weak response = 3 points or less</p>
2. Racial Equity	SRT will score applicant narrative describing current and/or planned efforts to identify and remove barriers to access or ongoing participation faced by persons of different races and ethnicities.	10	<p>Strong response = 8 to 10 points Average response = 5 to 7 points Weak response = 4 points or less</p>
3. Engaging People with Lived Experience	SRT will score applicant narrative describing efforts to meaningfully involve people with lived experience with homelessness in organizational decision-making and in the design, implementation and evaluation of programs. Narrative should cover organizational efforts and may optionally cover program-level efforts.	8	<p>Strong response = 6 to 8 points Average response = 4 to 5 points Weak response = 3 points or less</p>

4. Participation in Regional Efforts	SRT will score applicant narrative about regional efforts they have participated in during the past year.	3	Active participation in 3 groups = 3 points Active participation in 2 groups = 2 points Active participation in 1 group = 1 points
5. Person Centered and Trauma Informed Care,	SRT will score applicant narrative describing how the applicant uses utilize evidence-based practices to provide services that are trauma-informed and person-centered.	4	Strong response = 3 to 4 points Average response = 2 points Weak response = 1 point or less
6. Cultural Responsiveness to serve LGBTQ+ clients	SRT will score applicant narrative describing specific efforts to ensure privacy, respect, safety, and access regardless of gender identity or sexual orientation, and a description of partnerships with organizations with expertise in serving LGBTQ+ populations. Narrative should cover organizational efforts and may optionally cover program-level efforts.	4	Strong response = 3-4 points Average response = 2 points Weak response = 1 point or less
C. Objectives/Outcomes		21	
1. Participants Assisted to Secure or Retain Housing and Not Exit to Homelessness	<p><u>Part A: Narrative</u> SRT will score applicant narrative describing how participants will be assisted to obtain and remain in permanent housing, and how they will measure performance and evaluate this goal.</p> <p><u>Part B: Performance Report</u> If available, facilitator will review and score performance report from a comparable project.</p>	10	<p><u>Part A:</u> Strong response = 4 to 5 points Average response = 2 to 3 points Weak response = 1 point or less</p> <p><u>Part B:</u> Strong performance = 4 to 5 points Average performance = 2 to 3 points Weak performance = 1 point or less or no data</p>
2. Participants Assisted to	<u>Part A: Narrative</u>	6	<u>Part A:</u> Strong response = 3 points

Secure Jobs and Income	<p>The SRT will score applicant narrative describing the organization’s specific plan to assist participants to secure employment and/or income from cash and non-cash benefits programs, including any connections to mainstream employment and benefits systems.</p> <p><u>Part B: Performance Report</u> If available, facilitator will review and score performance report from a comparable project.</p>		<p>Average response = 2 points Weak response = 1 point or less</p> <p><u>Part B:</u> Strong performance = 3 points Average performance = 2 points Weak performance = 1 point or less or no data</p>
3. Project Connects Participants to Mainstream Systems	<p>SRT will score applicant narrative describing the organization’s specific efforts to coordinate and integrate with other mainstream health, social services, and other programs and services for which participants may be eligible.</p> <p><u>Part B: Performance Report</u> If available, facilitator will review and score performance report from a comparable project.</p>	5	<p><u>Part A:</u> Strong response = 3 points Average response = 2 points Weak response = 1 point or less</p> <p><u>Part B:</u> Strong performance = 2 points Average performance = 1 points Weak performance = 1 point or less or no data.</p>
D. Budget and Leverage		24	
1. Project Budget	<p>SRT will review and score budget provided by applicant in required format. SRT will assess whether the budget is adequate and cost effective (i.e., not too high or too low), and includes appropriate staffing structure. Budget should identify services to be provided and by whom.</p>	8	<p>Budget is adequate, cost effective and appropriate = 6 to 8 points</p> <p>Budget is somewhat over or under funded and/or lacks ideal staffing = 4 to 5 points</p> <p>Budget is very inadequate or cost effective and/or has inappropriate staffing structure = 3 points or less</p>

2. Non-CoC Housing Leverage	Facilitator will assess whether applicant has documented (via a letter or MOU) leverage of non-CoC funded housing in the amount required for HUD bonus points (25% of units for PSH and 25% of participants for RRH).	8	<p>Leverage meets HUD standards and is documented = 8 points</p> <p>Leverage is documented but does not meet HUD standard = 4 points</p> <p>Leverage is not documented = 0 points</p>
3. Health Care Leverage	Facilitator will assess whether applicant has documented (via a letter or MOU) leverage of health system resources in the amount required for HUD bonus points (25% of HUD funding requested or in the case of substance use treatment disorder, access is available to all program participants who qualify and chose those services).	8	<p>Leverage meets HUD standards and is documented = 8 points</p> <p>Leverage is documented but does not meet HUD standard = 4 points</p> <p>Leverage is not documented = 0 points</p>
TOTAL POINTS		100	