

2026 NOFO COMPETITION POLICIES, PROCEDURES, TIMELINE, & SCORING FACTORS

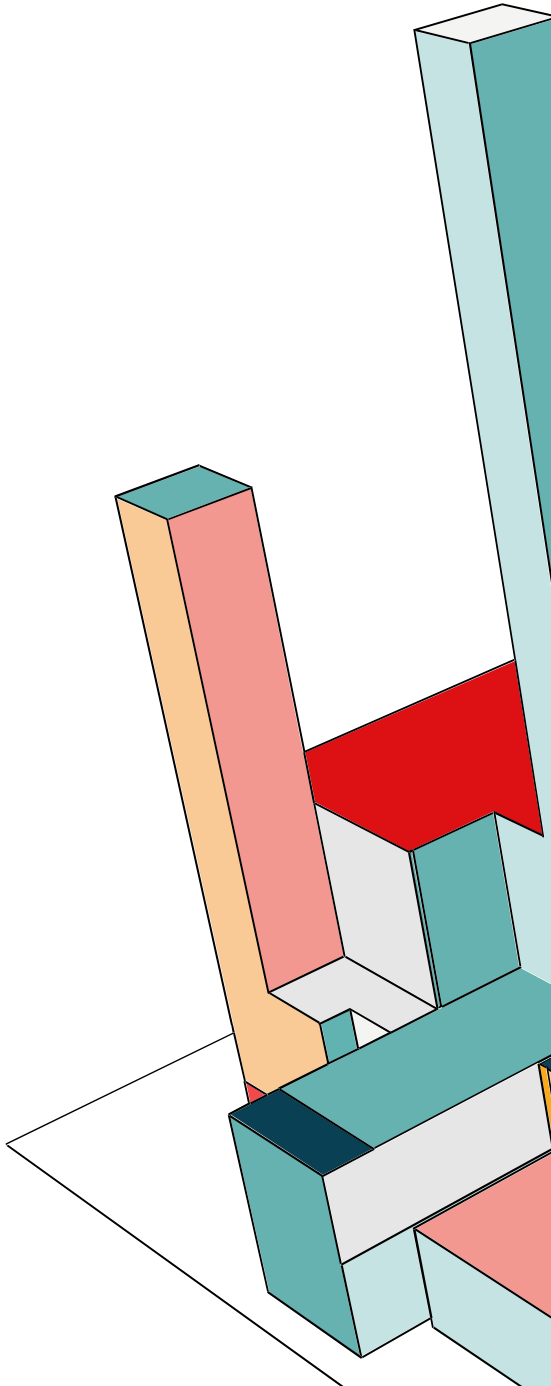
JUNE 17, 2026

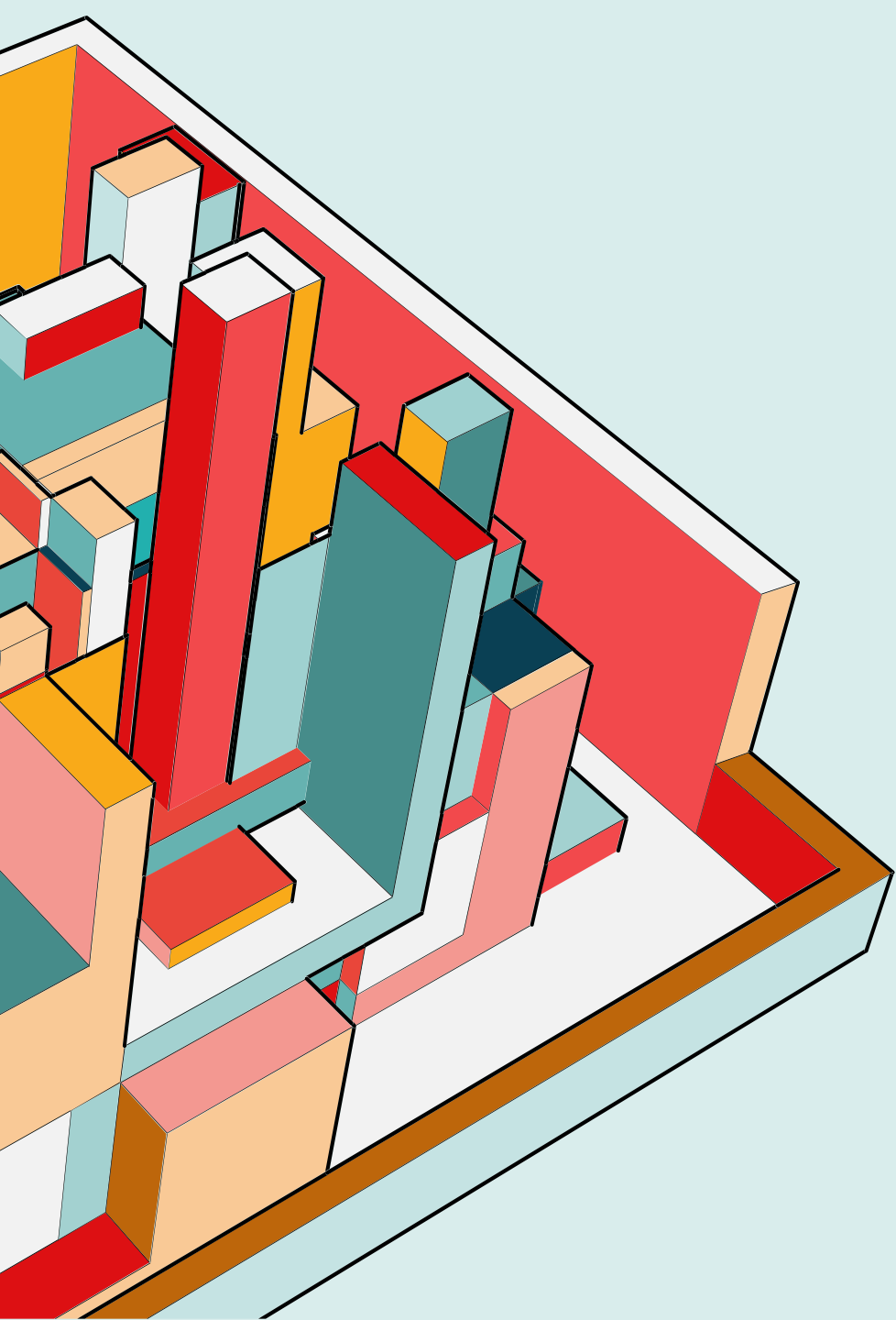
Prepared for the SNHCoC Board
by EdeColigny Consulting



AGENDA

- Review of Strategic Priorities approved on 6/10/26
- Overview of Competition Elements Rooted in Strategic Priorities:
 - Scoring Factors
 - Policies and Procedures
 - Timeline
- Board Vote



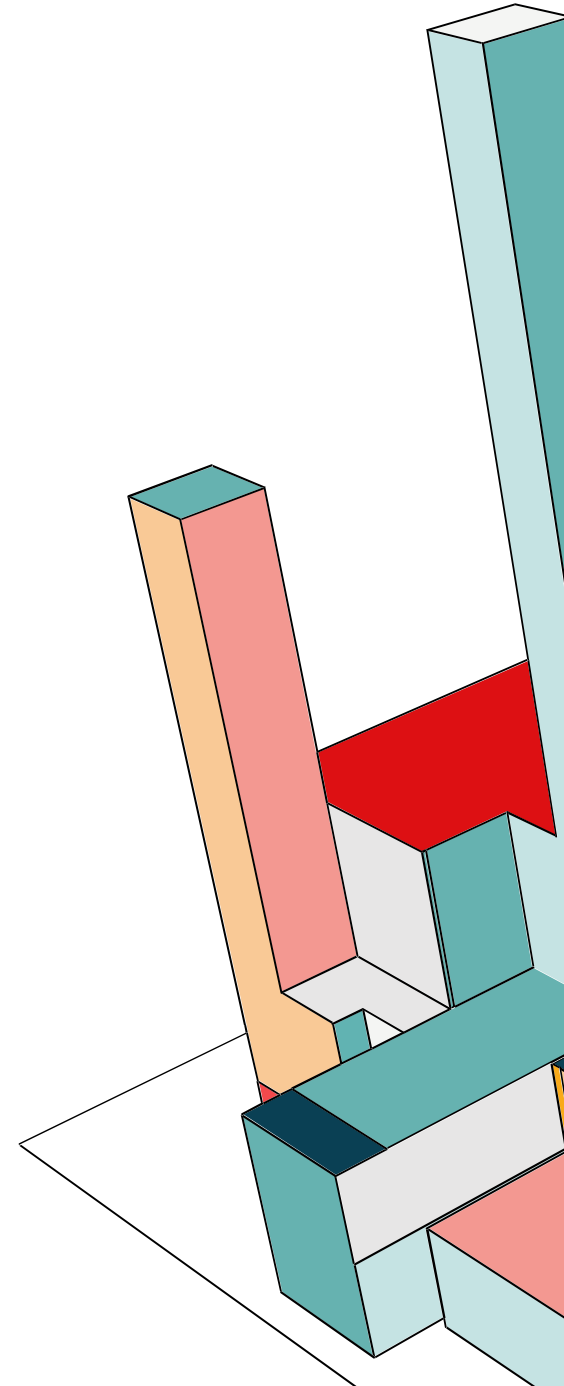


STRATEGIC PRIORITIES APPROVED 6/17/26

These strategies are reflected in the competition elements the Board will vote on today.

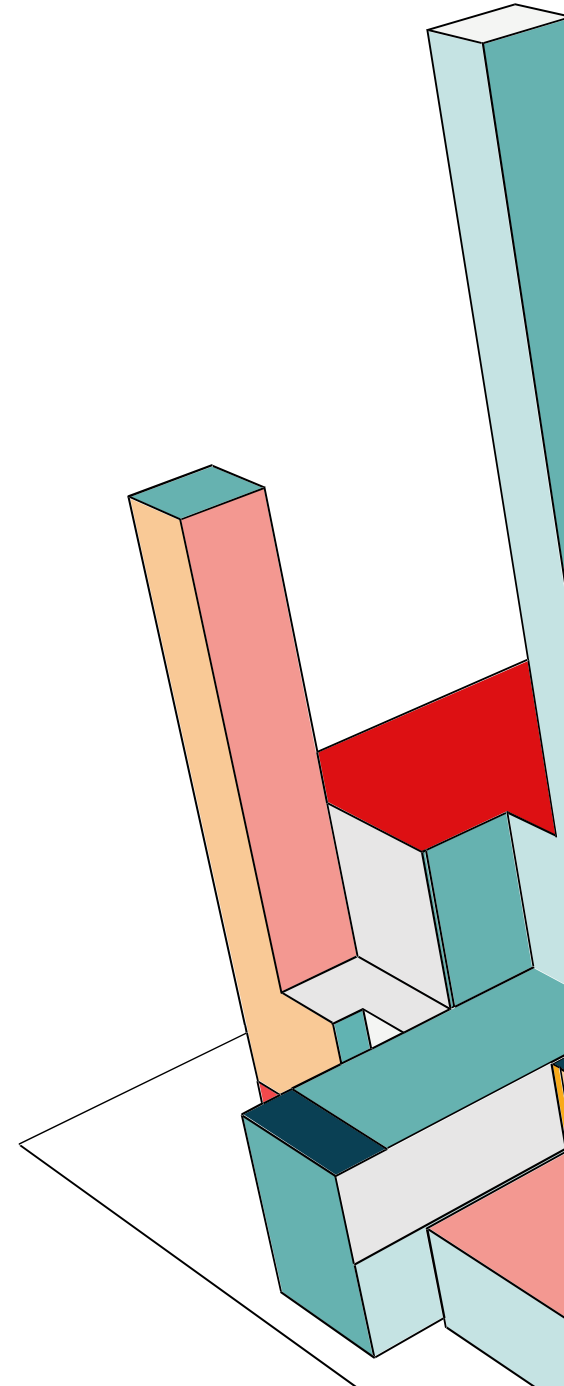
TIER 1 DESIGNATED FOR RENEWALS

1. Set a policy that Tier 1 (\$15 m of \$25m ARD) will consist solely of renewing grants, including system support projects (CE and HMIS) and the highest scoring renewals that have passed a quality threshold.
 - Renewals that score outside of Tier 1 will be reallocated or could transition to a new TH project in Tier 2.
 - Establish a quality threshold consisting of objective criteria that renewals other than CE and HMIS would need to meet to be considered for Tier 1.
 - PH (PSH and RRH) projects get prioritized within Tier 1, but high scoring TH, and SSO would also be included up to the \$15m cap.



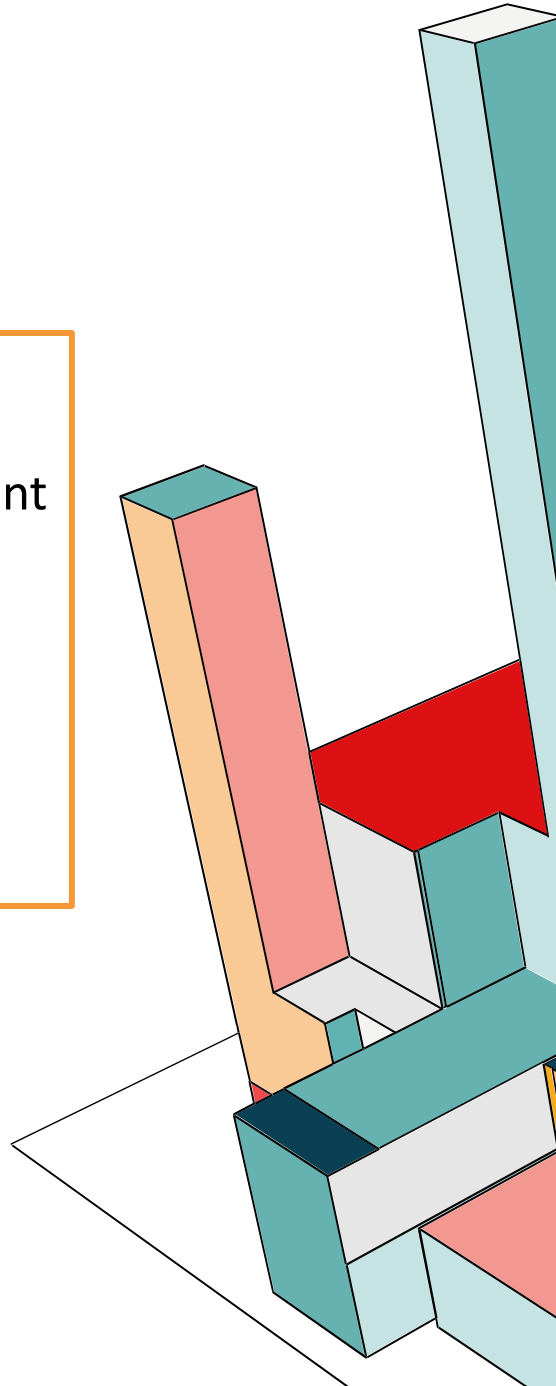
TIER 2 DESIGNATED FOR NEW TH AND SSO

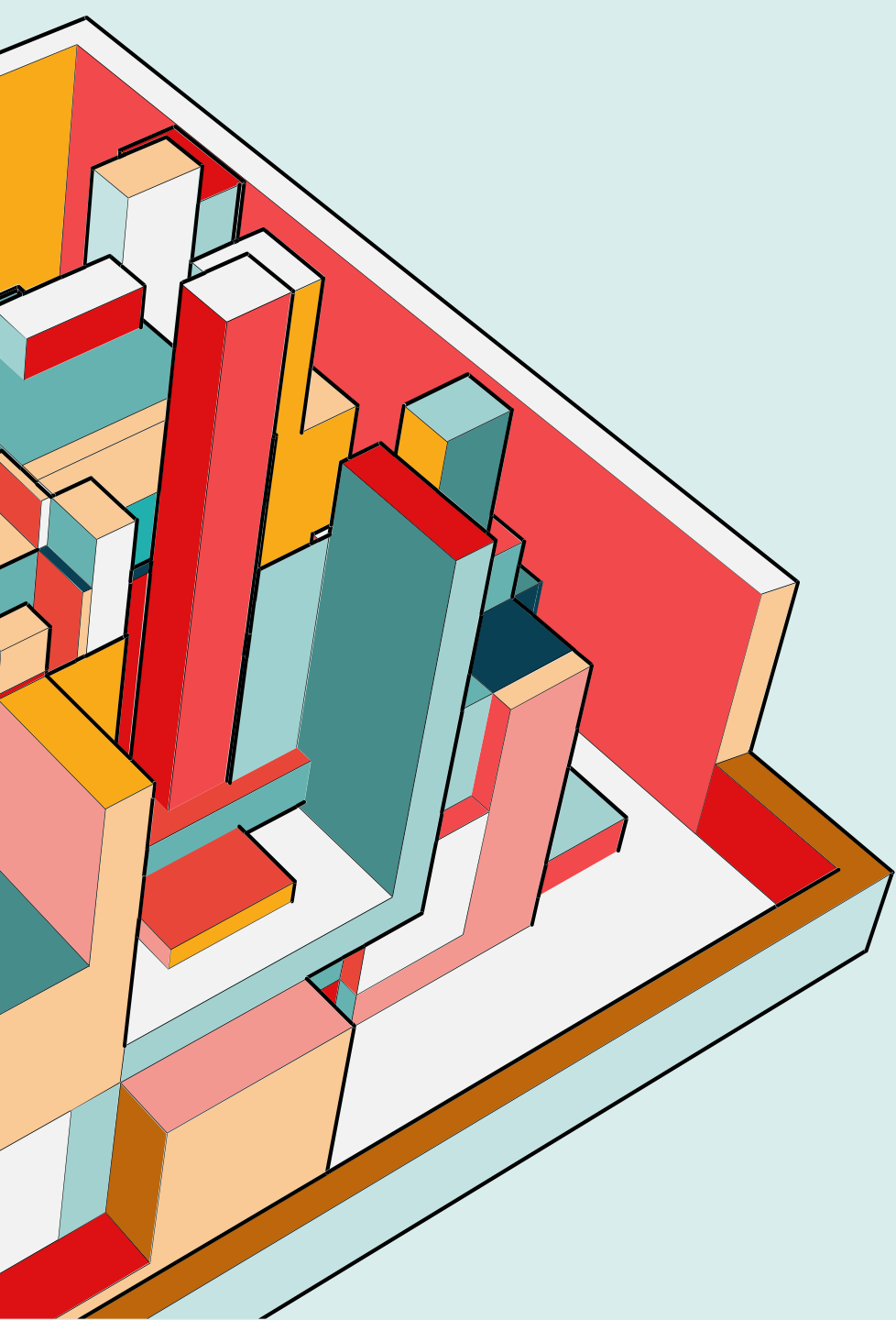
2. Set a policy that Tier 2 will consist solely of new TH and SSO projects, including existing projects that wish to transition to a new project type.
 - Approach necessitated by \$1.3 billion HUD carve out for New TH and SSO in Tier 2, roughly the equivalent of Tier 2 nationally.
 - RRH projects choosing to transition to scattered site transitional housing could get bonus points to place them at the top of Tier 2. They would be funded as new projects fitting into the \$1.3b carve out.
 - Projects will be ranked in order of their score.



RENEWAL PROJECTS SCORED BY CA NEW PROJECTS SCORED BY SRT

3. Have Renewal Projects scored on objective factors by the Collaborative Applicant and/or the Consulting Team
4. The SRT would focus on scoring **New Projects**

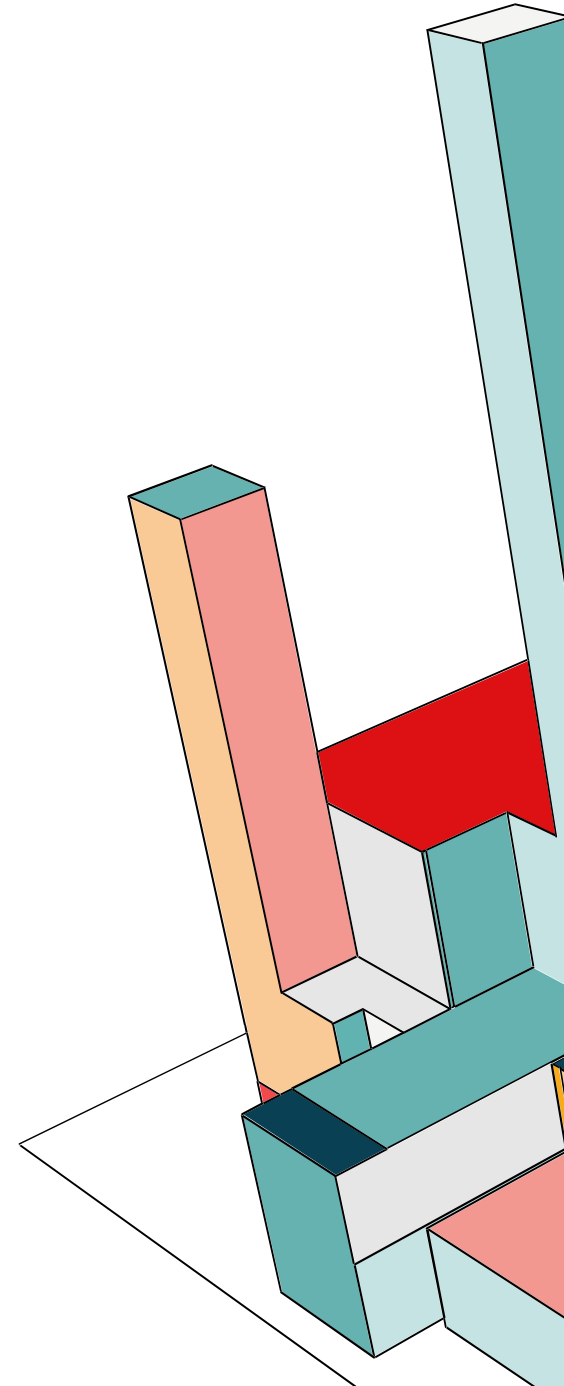




**COMPETITION
ELEMENTS TO BE
VOTED ON TODAY**

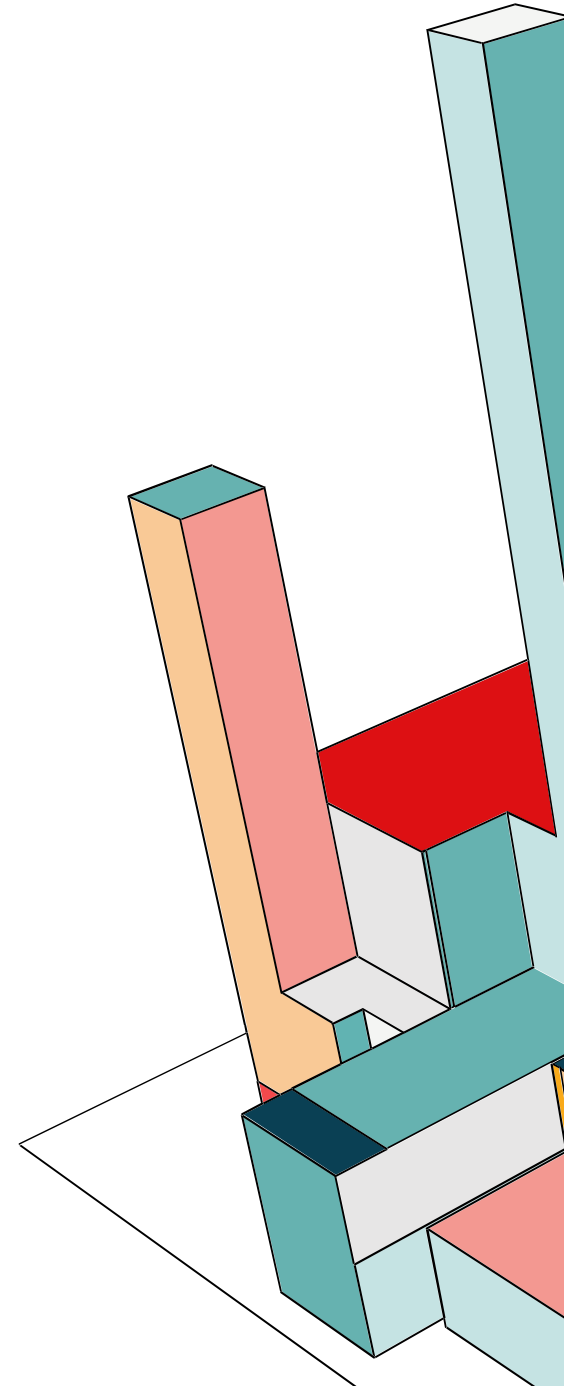
SCORING FACTORS

- Top scores available differ for different application types, supporting Renewals for Tier 1
 - Renewal up to 100 points
 - Transition up to 90 points
 - New up to 80 points
- Different project types get different points, valuing permanent housing more and incentivizing transitions to TH
 - 20 pts = Renewing PSH
 - 15 pts = Renewing RRH and RRH Transitioning to TH
 - 10 pts = Renewing TH-RRH and TH and PSH Transitioning to TH
 - 5 pts = Renewing SSO, Transitioning SSO and new TH and SSO



SCORING FACTORS

- Within each application type (Renewal, Transitions, New) maximum points available for the other score factors are the same for any project type
 - Project Quality
 - Project Performance
 - Grant Management
 - Organizational Capacity
 - Budget/Leverage
- Program Quality/Design and Program Performance are the score categories weighted most heavily for all application types
- HUD expects CoCs to score grant administration for Renewals and administrative and fiscal capacity for New projects. Those factors are included.

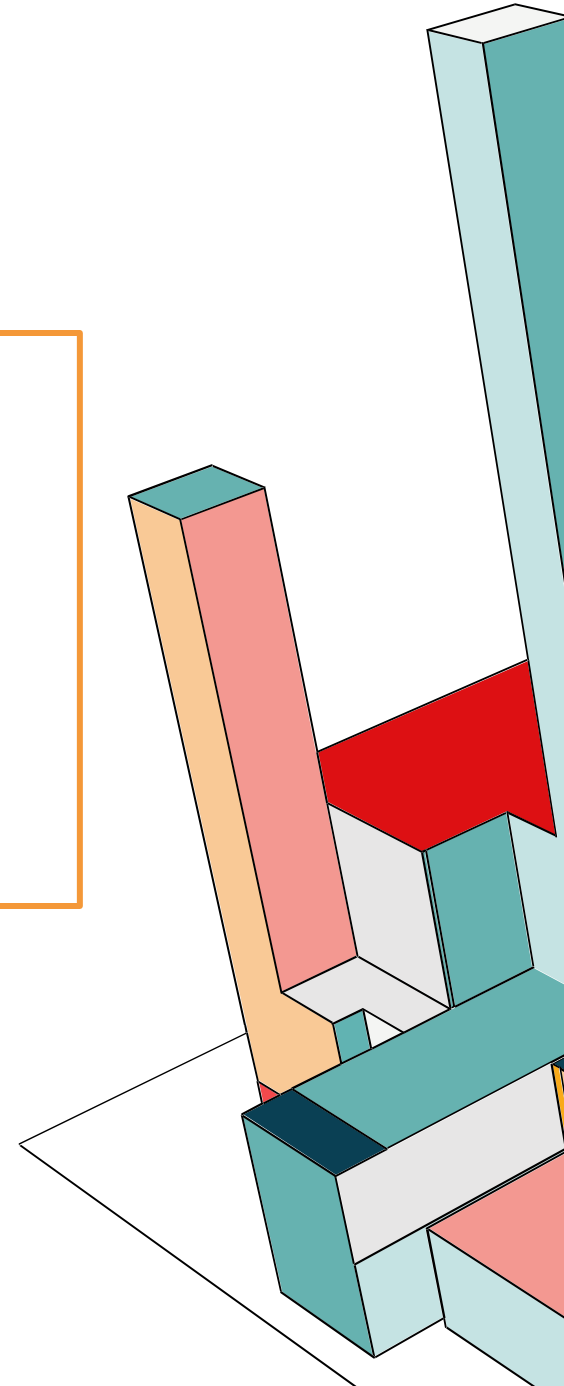


SCORING FACTOR	MAXIMUM POINTS		
	Renewals	Transition Projects	New Projects
Project Type	20	15	5
Points vary per CoC priorities	<ul style="list-style-type: none"> • 20 for PSH • 15 for RRH • 10 for TH-RRH and TH • 5 for SSO 	<ul style="list-style-type: none"> • 15 for RRH – TH • 10 for PSH – TH • 5 for SSO 	<ul style="list-style-type: none"> • 5 for TH • 5 for SSO
Project Design and Program Quality	10	20	20
	<ul style="list-style-type: none"> • Service participation requirements • Substance abuse services onsite 	<ul style="list-style-type: none"> • Assisting participants to obtain/maintain housing • Assisting participants to secure/maintain employment • Assessing participant needs • Service participation requirements • Substance abuse services onsite • 20 hours of services/week • Engaging unsheltered/hard-to-reach participants • Partnering with law enforcement 	<ul style="list-style-type: none"> • Assisting participants to obtain/maintain housing • Assisting participants to secure/maintain employment • Assessing participant needs • Service participation requirements • Substance abuse services onsite • 20 hours of services/week • Engaging unsheltered/hard-to-reach participants • Partnering with law enforcement • CE-specific factors for SSO-CE
Project Performance	44	29	20
For new projects, data pulled for comparable projects	<ul style="list-style-type: none"> • Housing stability/positive housing exits • Exits to homelessness • Sustaining/increasing income • Sustaining/increasing employment • Sustaining/increasing non-cash benefits • Connection to health insurance • HMIS data quality • Bed/Unit occupancy 	<ul style="list-style-type: none"> • Positive housing exits • Exits to homelessness • Sustaining/increasing employment income 	<ul style="list-style-type: none"> • Positive housing exits • Exits to homelessness • Sustaining/increasing employment income

SCORING FACTOR	MAXIMUM POINTS		
	Renewals	Transition Projects	New Projects
CoC Grants Management	15	15	0
	<ul style="list-style-type: none"> Quarterly e-LOCCS draws Grant expenditure Timely APR submission 	<ul style="list-style-type: none"> Quarterly e-LOCCS draws Grant expenditure Timely APR submission 	<ul style="list-style-type: none"> Not applicable
Organizational Experience and Capacity	7	7	25
	<ul style="list-style-type: none"> Audited financials CoC participation 	<ul style="list-style-type: none"> Audited financials CoC participation 	<ul style="list-style-type: none"> Experience with comparable project Experience with target population Experience involving PWLEs Experience with trauma-informed care Ability to administer federal funds Audited financials CoC participation
Project Budget, Leverage, and Cost Effectiveness	4	4	10
	<ul style="list-style-type: none"> Evidence of service commitment 	<ul style="list-style-type: none"> Evidence of service commitment 	<ul style="list-style-type: none"> Evidence of service commitment At 30% of budget is services Reasonable cost per HH Leverages mainstream resources
TOTAL MAXIMUM POINTS	100	90	80

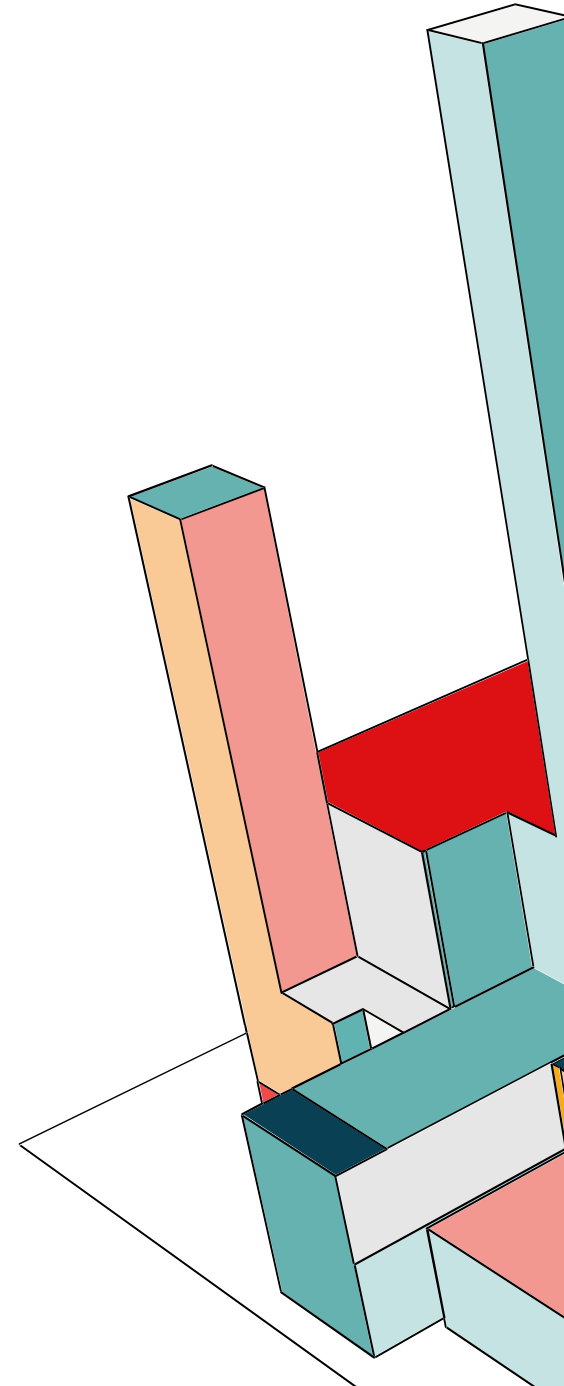
MINIMUM SCORES FOR TIER 1 AND TIER 2

- **70/100 = Minimum Score to be considered for Tier 1**
- **60/100 = Minimum Score to be considered for Tier 2**
- These minimums will ensure quality projects are included in both tiers.



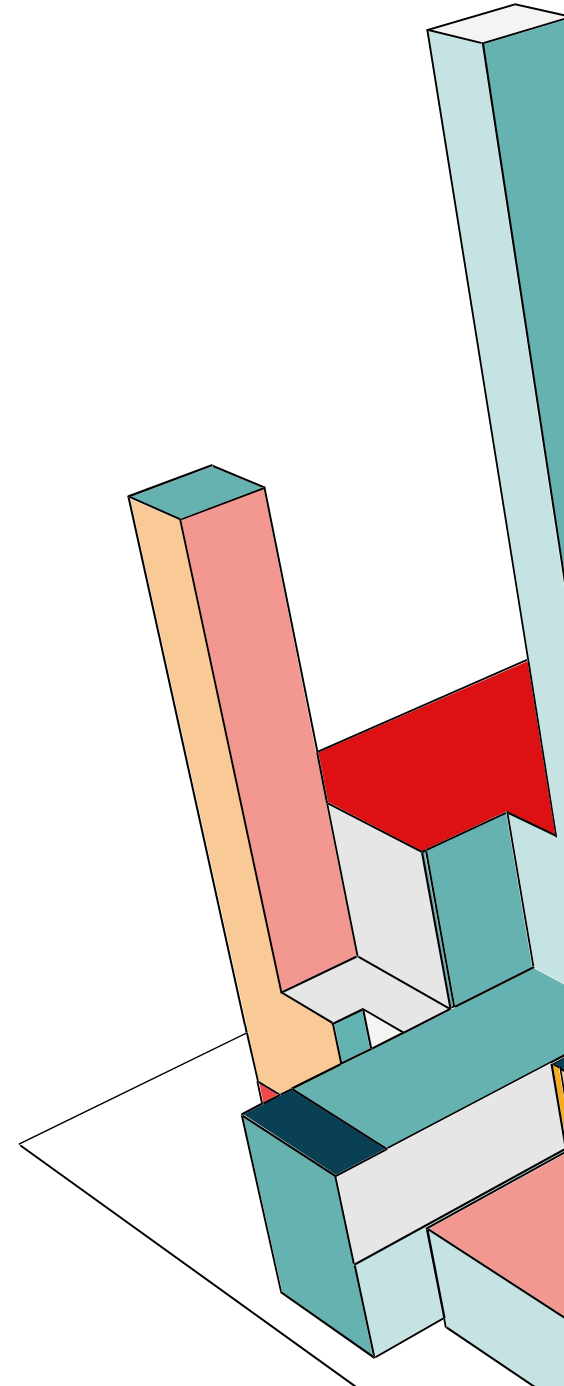
COMPETITION POLICIES AND PROCEDURES

- Pages 6-7 describe the tiers and the types of projects prioritized for each. They match strategy 1 and 2 approved last week.



COMPETITION POLICIES AND PROCEDURES

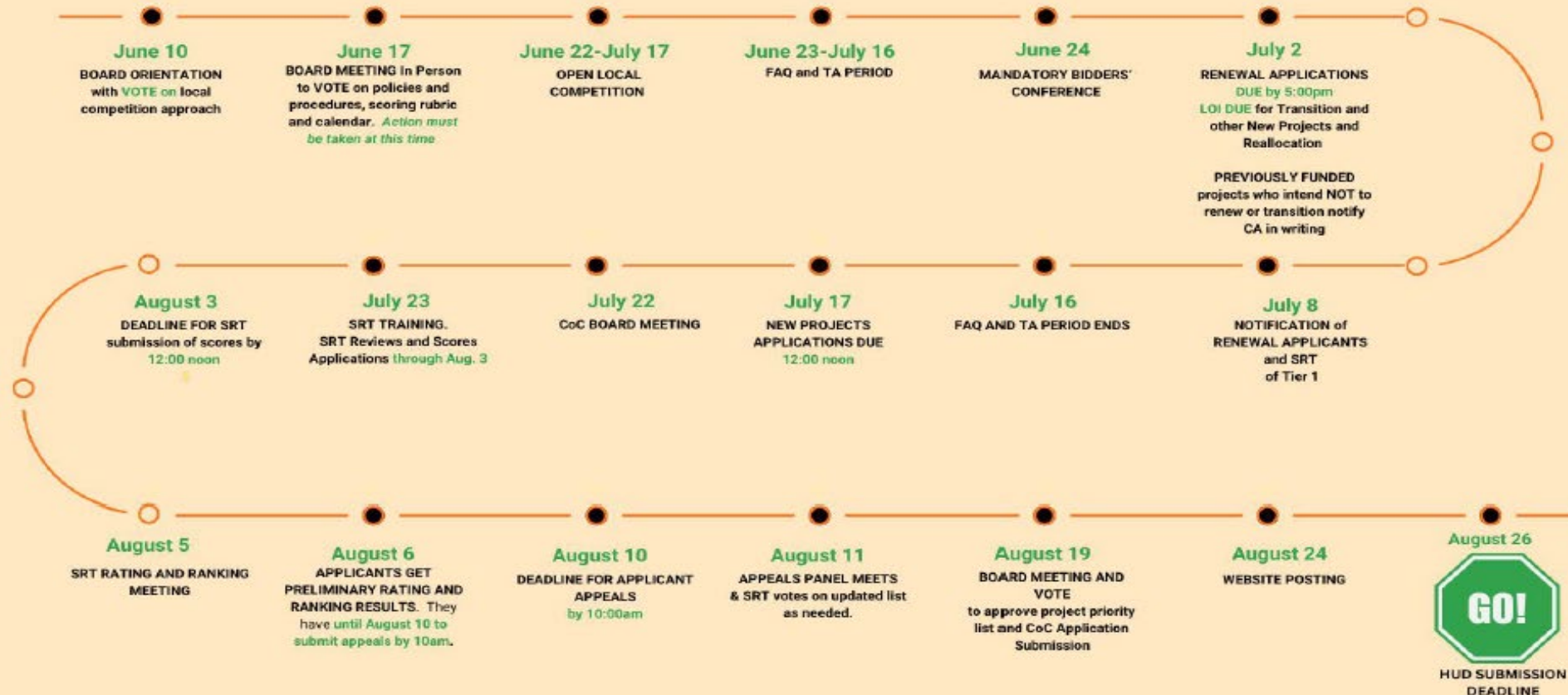
- **Pages 8 and 11-12 introduce an earlier deadline for Renewals and a requirement for Transition and New Projects to submit LOIs: July 2, 2026**
- Rationale:
 - Supports applicants to consider whether renewing or transitioning is better for them.
 - Tries to maximize system stability.
 - Helps staff with scoring workload to score Renewals earlier.
 - Helps SRT know what to anticipate for their review of Transition and New projects.

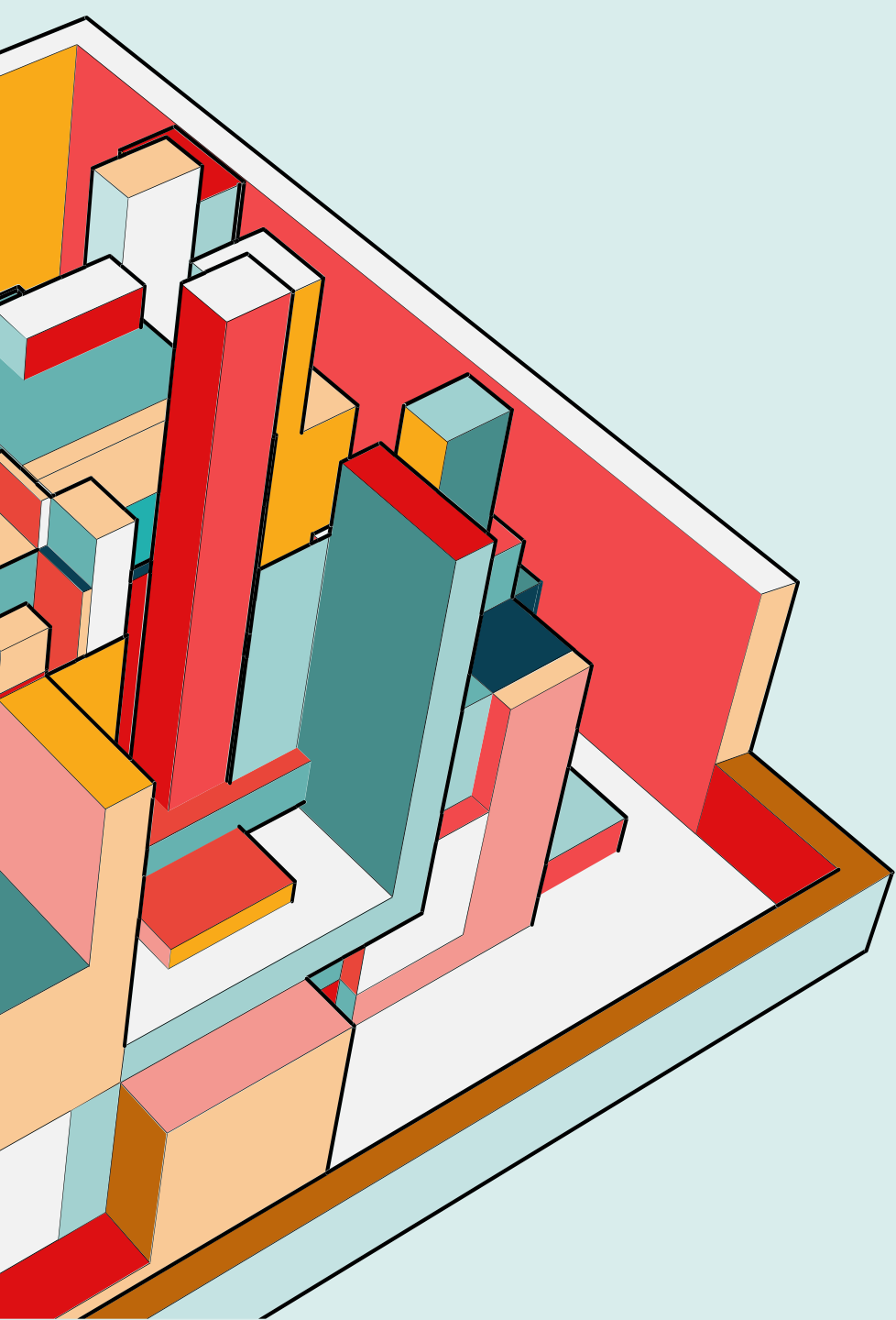


TIMELINE

NOFO TIMELINE WITH TASKS

for more detail refer to the Competition Policies and Procedures





BOARD ACTION NEEDED

Vote to approve:

- Competition Policies & Procedures
- Scoring Factors
- Timeline

QUESTIONS DISCUSSION

